

# ACCESS NZ FULL CONFERENCE AND PROGRAM GUIDE



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# **WELCOME ABOARD ACCESS NZ - JUNE 2018**



# Kia ora koutou katoa,

Welcome aboard and thank you for joining us as we embark on this history making trip, Access NZ.

Over the next five days you will have the opportunity to hear from some of New Zealand's most successful industry

leaders, gain exclusive behind the scenes access to some of the country's most iconic and innovative organisations and be able to network with delegates from across the Darling Downs during the business event of 2018. As one of Australia's largest trading partners, New Zealand offers a plethora of opportunities for businesses in our region to connect and share knowledge about their respective industries.

During our trip we will hear from progressive Kiwi organisations and I am genuinely excited to see what learnings we can bring back to our region to apply to our own business models. Our Access NZ trip will endeavour to connect many of the industries that operate across

our region with new opportunities in the future and I look forward to seeing these positive business relationships as a result of this international delegation.

Thank you once again for helping us make Access NZ a great success. It is a pleasure to be able to spend time with each of you to learn more about your businesses and how we can continue to help with linking business with opportunity to drive sustainable economic growth and diversity across our region.

Yours faithfully,

**Ali Davenport** CEO, TSBE

### **DAY 1, MONDAY JUNE 11, 2018**

### **DEPARTURE DAY**

10:30 am Check In

11:15 am Departure Brunch sponsored by Flight Centre

12:00 pm Traditional Maori Performance

Official Departure Address - Hon Dr John McVeigh, Minister for Regional Development, Territories and Local Government Mayoral Address - Cr Paul Antonio, Mayor, Toowoomba Regional Council

1:15 pm Flight Boarding

1:30 pm Flight Departure

6:35 pm Arrive Auckland

7:35 pm Hotel Check-in

**8:15 pm** Welcome drinks, Sponsored by IOR, at Brew on Quay, Rooftop Bar, 102 Quay Street, Auckland.

Come and celebrate our arrival in Auckland - just 600m from the Pullman hotel.

Meals Included: Brunch, Lunch, Canapes

# **ITINERARY**

# Tuesday June 12, 2018

lotel Breakfast from 6:00 am, Meals included: Breakfast, Morning Tea, Lunch, Afternoon Tea, Canapes and three course dinner			
	8:00 am	Registration Opens	
Session 1	9:00 am	Conference Starts	
	9:05 am	John Brand, Consul General and Senior Trade Commissioner, Austrade, Welcome and New Zealand Market Overview	
	9:30 am	Fiona Cooper, ANZLF Secretariat, Business NZ, The Australia New Zealand relationship - ANZLF	
	9:50 am	Major projects, industries and local economic development in focus - A panel discussion with New Zealand Economic Development Agencies	
		Patrick McVeigh, CEO , Auckland Tourism Events and Economic Development (ATEED)	
		Fraser Liggett, Economic Development Programme Manager, Enterprise Dunedin	
		Linda Stewart, Chief Executive, Central Economic Development Agency (CEDA)	

# Morning Tea

11:00 am George Hickton, Chairman, Hawke's Bay Tourism, Developing a brand and going the distance Vincent Heeringa, Executive Director, Anthem, Selling NZ - What we've learned		11:00 am	George Hickton, Chairman, Hawke's Bay Tourism, Developing a brand and going the distance
		11:45 am	Vincent Heeringa, Executive Director, Anthem, Selling NZ - What we've learned
Sessio	essi	12:10 pm	Rick Walker, General Manager, Sales and Marketing, ANZCO Foods
	S		Q&A Panel

### Lunch

က	1:30 pm	Nikhil Ravishankar, Chief Digital Officer, Vector Energy
Session	2:00pm	Joanne Finer, General Manager NZ Industry Affairs, Fonterra - Taking the goodness of dairy to the world
	2:25pm	Chris Bain, Haka Tours, Sales Manager
		Q&A Panel

# Afternoon Tea

	3:30pm	Kevin Patterson, Senior Scientist, Plant and Food Research, Innovation in New Zealand's Horticultural Sector		
7 (	4:00pm	Dr Scott Champion, Founding Partner, Primary Purpose Ltd, A different context: skills, capability and thinking for the future of Agriculure		
Session	4:20pm	Ian Proudfoot, Global Head of Agribusiness, KPMG, NZ Story and the Future of Food		
		Q&A Panel		
	5:00 pm	Conference Close		

er	6:30 pm	Pre-Dinner Canapes - lounge and terrace
Gala Dinner	7:30 pm	Welcome - Shane Charles, Chairman, TSBE
	8:00 pm	NZ Ministerial Address Rt Hon Fletcher Tabuteau, Undersecretary for Foreign Affairs and Trade
	9:00 pm	All Blacks Insider Q&A - Andrew Mehrtens
	11:00 pm	Event Close

Gala dinner with inspired New Zealand menu

# **ITINERARY**

# DAY 3, WEDNESDAY JUNE 13, 2018

Hotel Breakfast available from 6:00 am

Meals included: Breakfast

BUS 1 - FOOD AND AG	BUS 2 - ENERGY	BUS 3 - TOURISM
9:00 AM Depart Pullman	9:00 AM Depart Pullman	8:30 AM Depart Pullman
<b>9:30 AM</b> Arrive T&G Global (Turners and Growers)	9:30 AM Arrive Auckland Harbour (Bridge Climb)	9:00 AM Arrive Fullers Ferry for transit
11:00 AM Depart Turners and Growers	11:00 AM Depart Auckland Bridge Climb	9:40 AM Arrive Waiheke meet and greet / scenic tour
<b>11:30 AM</b> Arrive Food Bowl, Food Innovation Network	11:30 AM Arrive Glen Innes Substation (Tesla Power Pack)	10:30 AM - 1: 30 PM Hop on/off private executive tour, Otenangi beach, Tantalus, Stonyridge, Rangihoua, Oneroa Village, Cable Bay
1:00 PM Depart and return to Pullman	1:00 PM Depart Glen Innes Substation	1:30 PM Depart Cable bay for return ferry at 2pm. For those who wish to stay on past 2pm, transport to the Waiheke ferry terminal is at own arrangement/expense.  *Includes return ferry ticket  *Not included: lunch, and additional attractions on the island
1:30 PM Arrive at Pullman	1:30 PM Arrive at Pullman	Last ferry departs Waiheke Island, 11pm.



# **DAY 4, THURSDAY JUNE 14, 2018**

Hotel Breakfast from 6:00 am

Meals included: Breakfast and canapes

Bus 1 - Direct to Rotorua	Bus 2 - Rotorua via Fieldays	
8:00 am Depart Accommodation	7:00 am Depart Accommodation	
Travel to Rotorua via comfort stops en-route	9:30 am Arrive Fieldays, Mystery Creek via comfort stops	
12:30 pm Arrive Rotorua accommodation	2:00 pm Depart Fieldays and travel to accommodation	
1:00 pm Leisure time	3:30 pm Arrive Rotorua accommodation	
4:30 pm Depart accommodation and travel to Skyline Rotorua	4:30 pm Depart accommodation and travel to Skyline Rotorua	
6:30 pm Mayoral Welcome	6:30 pm Mayoral Welcome	
8:30 pm Depart Skyline Rotorua and travel back to accommodation	8:30 pm Depart Skyline Rotorua and travel back to accommodation	

# **DAY 5, FRIDAY JUNE 15, 2018**

Hotel Breakfast from 6:30 am

Meals included: Breakfast

Bus 1 - Rotorua to Auckland Airport	BUS 2 - Rotorua to Auckland via Fieldays
9:30 am Depart Accommodation	8:00 am Depart Accommodation
2:00 pm Arrive Auckland Airport	9:30 am Arrive Fieldays
	3:30 pm Depart Fieldays and to Auckland
Remaining passengers will be dropped off at the Pullman, Auckland	5:30 pm Arrive Pullman Auckland

# **DAY 6, SATURDAY JUNE 16, 2018**

1:10 pm Depart Pullman, Auckland

2:00 pm Arrive Auckland International Airport

# **DAY 8, MONDAY JUNE 18**

1:10 pm Depart Pullman, Auckland

2:00 pm Arrive Auckland International Airport

FLIGHT DETAILS FOR DAY 5,6 AND 8  $\,$ 

QF126

Dep AKL: 4:25 PM

Arr BNE: 6:30 PM

Please note: For passengers requiring transfers with Stonestreet's Coaches from Brisbane International Airport to Toowoomba Transit Centre, upon arrival to Brisbane – please make your way as promptly as possible to the bus pick up zone. \*unless you have been confirmed for an airport shuttle



# **SPEAKERS**

### CHRIS BAIN, Sales Manager, Haka Tours



**MakaTour** 

Chris has 18 years experience in the travel industry and is passionate about helping businesses grow. Having spent 15 years with Flight Centre NZ as an Area Manager Chris was heavily involved in the change of management

and systems implementation required to assist them through becoming NZ's largest retail travel operator.

Following that Chris spent 2 years in a private contracting role as a sales & marketing representative for 8 South Pacific Hotels and Resorts in the NZ & Australian markets.

Chris took on the role of Global Sales Manager for the Haka Tourism Group in September 2017 and has been tasked with the expansion of their wholesale and retail global partnerships. To achieve he is currently setting up a global sales team to support our partners.

### JOHN BRAND, Consul General and Senior Trade Commissioner, Austrade



**@ΔusHCN7** 

Mr Brand commenced his role as Consul General & Senior Trade Commissioner to New Zealand in January 2014. He is responsible for 17 staff, across the markets of New Zealand, Melanesia, Polynesia and Timor-Leste.

Mr Brand has spent 14 years in the Pacific in various roles including Senior Trade Commissioner Pacific Islands and Timor-Leste, Senior Trade Commissioner Papua New Guinea and Solomon Islands, and Business Manager Papua New Guinea desk in the Trade Division of the Queensland Department of State Development.

He has also worked with Austrade in Sydney and Brisbane and on short term overseas assignments to Africa and the Middle East.

Mr Brand has a private sector career of over 20 years mainly in the pharmaceutical and food sectors in various general and sales management roles.

# DR SCOTT CHAMPION, Founding Partner, Primary Purpose Ltd



Dr Scott Champion is an experienced leader, strategist and executive manager. He has worked across tertiary education, innovative organisations in the private sector and industry service

delivery and advocacy for more than 20 years. In April 2016, he completed a decade working for the national sheep and beef industry body, Beef + Lamb New Zealand, the last 7.5 years as Chief Executive Officer. He was also concurrently Chief Executive Officer of the New Zealand Meat Board for this period. Since May 2016, Scott has been consulting across food, agriculture and natural resources, and in June 2017 co-founded the specialist consulting practice Primary Purpose. Scott also has governance and technical advisory roles in the primary sector, not for profit and community organisations. Scott has significant experience across strategy development, facilitation, the securing of investment, and governance, across diverse areas such as sector development, international trade, and research and development.

### FIONA COOPER, ANZLF Secretariat, Business NZ



@The\_ANZLF

Fiona has provided the New Zealand Secretariat for the Australia New Zealand Leadership Forum, on behalf of BusinessNZ, since 2011. Fiona is also Executive Director of the NZ-US Council and is Associate

Director of the New Zealand International Business Forum. Through her consulting company, Fiona advises clients on trade policy, government relations and communications, drawing on 30 years of experience in the private and public sectors. Fiona previously worked in the dairy and banking sectors and for the New Zealand Ministry of Foreign Affairs & Trade (MFAT). She started her career in MFAT's Australia Division followed by a secondment to the Australian Department of Foreign Affairs & Trade in Canberra in 1989.

www.anzlf.com/

# JOANNE FINER, General Manager, NZ Industry Affairs, Fonterra



**@Fonterra** 

As General Manager NZ Industry and Business Affairs, Jo leads Fonterra's relationships with primary industry organisations and business stakeholders. Jo formerly led global regulatory affairs for Fonterra to ensure

compliance with food regulations and optimise market access for Fonterra's current and new product range.

Jo has 25 years of technical and general management experience in the New Zealand dairy industry which has included developing and implementing Fonterra's global quality strategy and standards framework, and food safety risk management and crisis response.

www.fonterra.com

# VINCENT HEERINGA, Executive Director, Anthem



@Vheeringa @anthemnz

Vincent Heeringa is an award-winning entrepreneur with 25 years' experience in media and advertising. A creative thinker and business developer, he has been involved in launching numerous media brands.

Vincent is now turning that experience into advice, helping businesses grow their influence, as Executive Director with Anthem, a fast-growing contemporary communications agency. His focus is on growing Anthem's integrated marketing offer including strategy, branding and design, content, advertising and automation services. As evidence of his entrepreneurial chops, Vincent co-founded many media brands including Idealog, Stoppress, Good magazine, TheRegister, and AUT Media, the publishing arm of AUT University. In 2009 Vincent relaunched NZ Marketing magazine and was heavily involved in the revival the TVNZ-NZ Marketing Awards, which are now the premier industry awards

# **GEORGE HICKTON, Chairman,** Hawkes Bay Tourism

# FRASER LIGGETT, Economic **Development Programme** Manager, Enterprise Dunedin

### PATRICK MCVEIGH, General Manager for Business Innovation and skills, ATEED



@PureNewZealand

George has been involved in a wide variety of businesses during his career and is now actively engaged as a Director for a number of Tourism and Film related Companies

He Chairs the Board's of Hawkes Bay Tourism, Weta Workshop, and Kapiti Island Nature Tours. He consults on leadership for a range of CEO's and General Managers

George spent 10 years as Chief Executive of Tourism New Zealand and during that time was responsible for establishing New Zealand's 100% pure marketing campaign.

Prior to joining the Tourism Industry George was Chief Executive of the New Zealand TAB for 4 years and was responsible for its major rebranding and expansion into sports betting.

In 2012 he was inducted into the New Zealand Marketing Hall of Fame. In 2016 he was a recipient of the tourism Industry's Sir Jack Newman award for outstanding leadership. He also continues to work on Public Service leadership assignments the most recent as Deputy Secretary of Justice



**@LoveDunedin** 

Fraser joined Enterprise Dunedin in May 2016. He has responsibility for the implementation of the Dunedin 2013-23 Economic Development Strategy with the Grow Dunedin Partners. Fraser oversees a range of specific activities

including- Ara Toi, Film, Tech and Business startup, Good Food Dunedin, International Education, Project China and GigCity. Fraser sits on the Film Otago Southland Board and is former Board of the Otago, Southland Employers Association (OSEA). He has held management roles in London and previously led European Commission funded skills projects in France, Germany, Spain and Belgium. Fraser advised the London Development Agency (LDA) and Olympic Delivery Authority (ODA) on economic development issues as part of the London 2012 Olympics. He prepared the ODA Employment and Skills Strategy, managed the development of the Construction College East London on the Olympic Park and authored a regeneration impact study on light rail investment in Central London. As a former Senior Analyst with the National Infrastructure Unit of the Treasury, Fraser worked on the State Sector Capital Asset Management (CAM) and Public Private Partnerships (PPP) programmes.



@Auckland NZ

Patrick McVeigh is the General Manager for Business, Innovation and Skills for ATEED, the economic growth agency for Auckland, New Zealand. Patrick is a chartered Town Planner and economic development

professional with over 25 years' experience in the public and private sectors. Patrick has led the development of economic, employment and innovation strategies for a wide range of regions. Prior to moving to New Zealand in 2013, Patrick was the Managing Director of a UK public policy consultancy and formerly the Director of Strategy and Corporate Planning for the London Development Agency. Patrick is a member of the International Economic Development Council, a member of the Urban Land Institute and a Fellow of the Royal Society

### **KEVIN PATTERSON, Senior** Scientist, Plant and Food Research



@Plantandfood

Dr Kevin Patterson is an experienced kiwifruit scientist and Honorary Associate of The New Zealand Institute of Plant and Food Research (PFR). Kevin is also a Director of Research Audit International Ltd, a

private research company. Kevin has had a long involvement with the NZ kiwifruit industry, and played a key role in the development of the first gold kiwifruit exported from NZ, and the development of technologies to ensure the delivery of high taste kiwifruit to consumers. Kevin has worked closely with kiwifruit industry partner Zespri Group Ltd. and kiwifruit growers in NZ, Italy, and China to deliver innovations developed by both researchers and growers into commercial settings. Kevin has a PhD in Plant Physiology from the University of London and an MSc (Hons) from the University of Auckland.

# IAN PROUDFOOT, Global Head of Agribusiness, AgriFood, KPMG,



**@KPMGNZ** 

Ian joined KPMG London in 1992 having obtained a BSc in Industrial Economics from the University of Warwick. He joined KPMG Auckland in 1996 on an initial 18 months secondment. lan was appointed a Senior Manager in

2000 and admitted to partnership in 2004, after completing a yearlong secondment to Fonterra Co-operative Group as Group Reporting Manager. Ian was appointed as Global Head of Agribusiness for KPMG in 2013. He is a Chartered Accountant and Registered Auditor. Ian is the author of the KPMG Agribusiness Agenda, a series of thought leadership reports which have been produced annually since 2010. He is responsible for the development of KPMG New Zealand's agribusiness sector focus group. Ian presents in New Zealand and around the world on the future of food production, processing and consumption. He is considered to be one of the leading strategic thinkers on Agribusiness in New Zealand.

# LINDA STEWART, Chief **Executive, Central Economic** Developement Agency (CEDA)



@CentralEDA

Linda is the Chief Executive of the Central Economic Development Agency aka CEDA; responsible for delivering growth through investment and business attraction, development and retention, building and growing a sustainable

talent and skills pool, building our reputation as a great region to host major events and conferences, and promoting Manawatu to visitors and international students as a great place to live, study, work and visit. With a background in sales, business development and recruitment that spans a diverse range of industries and organisations such as Mars Inc. and Virgin Australia, Linda brings a commercial lens to economic development - a strong focus on growth, a passion for unlocking the potential in people, and a real belief that through collaboration, we can achieve so much more. Originally from Glasgow, Linda has called the Manawatu home for over 10 years now. And why? It's all about the brilliant people, the vibrant community and having a great outdoor playground on your doorstep.

# **SPEAKERS**

# NIKHIL RAVISHANKAR, Chief Digital Officer, Vector Energy

# RICK WALKER, General Manager for Sales and Marketing, ANZCO Foods



**@VectorLtd** 

Nikhil leads the Vector Group Digital team and is responsible for managing Vector's IT and digital functions. Nikhil works across the group to help shape Vector's response to disruptive technologies. Prior

to joining Vector, Nikhil was with Accenture where he held the position of Managing Director for New Zealand operations and also sat on its Global Advisory Council for Telecommunications and Media practice. Prior to his role at Accenture, he was the Head of Technology Strategy for Spark and was part of group transformation office.



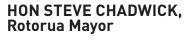
Rick Walker is the General Manager for Sales and Marketing at ANZCO Foods, based in Christchurch. Rick has spent his career in the food and agriculture sectors, working 21 years in the dairy industry before

joining the meat industry in late 2017. Rick has worked in sales and marketing, as well as trade policy and government relations roles, based in locations such as Melbourne, Bahrain, Brussels, Amsterdam, Washington DC and Chicago, and his current position, where he is responsible for a sales portfolio of \$1.4 billion, continues to be focused on driving value from export markets.

# **GALA AND ROTORUA SPEAKERS**

# RT HON FLETCHER TABUTEAU, Under-Secretary Foreign Affairs and Trade

# ANDREW MEHRTENS, Former All Blacks Great





Fletcher Tabuteau is the Deputy Leader of the New Zealand First [NZF] and holds a range of spokesperson roles including, associate finance, commerce, revenue, trade, tourism, and energy. He also

serves as the Parliamentary Under-Secretary for Foreign Affairs, Disarmament and Arms Control, and Regional Economic Development.

Mr Tabuteau has been a member of New Zealand First since the party's inception in 1993 and joined Parliament in 2014. He has had previous experience as a business consultant and lecturer in economics and business. Under-Secretary Tabuteau has a strong family history in Rotorua, New Zealand and is of Ngati Ngararanui, Ngati Rangiwewehi, and Ngati Whakaue descent.



Andrew Mehrtens is widely regarded as one of the greatest rugby players New Zealand has ever produced over his 17 year career playing professional rugby. Born in Dublin, South Africa, Andrew moved to Christchurch,

New Zealand as a young child and would go on to make his name in the city. He served 10 years in the All Blacks and at the time was the highest NZ points-scorer. He is a member of the highly successful Crusaders Super Rugby franchise (5 titles), and has also played in Italy, England and France. Andrew has previously served 5 years in financial services, 2.5 of which with National Australia Bank and the subsidiary Bank of New Zealand. He is currently working in the FX team at BNZ and is still active as a television commentator and rugby pundit.



Steve is a qualified Midwife, whose career includes senior nursing roles in London and Papua New Guinea. Her community achievements include establishing the first family planning clinic in Rotorua, helping to

establish the first Women's Refuge in Rotorua, and the Rotorua School for Young Parents Steve was approached by members of the community and asked to stand for Parliament Steve's career in Central Government spanned twelve years, including 3 years as a List MP. Her proudest achievements include sponsoring the Smoke free Environments Act and securing funding (\$72 million) for the clean-up of Rotorua lakes.

She now spearheads a committed council and community working collaboratively to see the Rotorua District grow and flourish. 'Tatau tatau - we together', is their vision.

http://www.rotoruanz.com/

# **Food and Agriculture Tours**

### **TURNERS AND GROWERS**

Turners and Growers (T&G) is a global business involved in the distribution, marketing, importing and exporting of fresh fruit and vegetables in NZ . T&G have over  $41000m^2$  of storage facilities allowing their main operating divisions to run smoothly.

Find out more www.tandg.global



### FOOD BOWL INNOVATION NETWORK

The Food Innovation Network is a part of the Food Bowl's National Network of four Regional Development Centers with in-depth knowledge supporting food and beverage in New Zealand.

Find out more www.foodinnovationnetwork.co.nz



# **Energy Tours**

### **GLEN INNES SUBSTATION - TESLA POWER PACK**

The Glen Innes Substation in Auckland is Asia Pacific's first grid scale Tesla Power Pack battery storage system. This system integrates into Auckland's public energy network. Find out more www.vector.co.nz/articles/glen-innes



### **AUCKLAND BRIDGE CLIMB**

The Auckland bridge has an impressive light show installed by Vector Energy, with the entire light show being generated by solar panels.



# **Tourism Tours**

### **WAIHEKE ISLAND**

Our 35 minute ferry ride will take us from downtown Auckland to Waiheke Island, a haven of beautiful vineyards, olive groves and beaches.

This hop on, hop off tour includes, Onetangi beach, Tantalus Estate, Stonyridge Vineyard, Rangihoua

Oneroa Village, Cable Bay Vineyard (lunch at your leisure)



# **Optional Tours**

### **FIELDAYS**

Fieldays is the largest agribusiness event in the southern hemisphere with more than 1000 exhibitors spanning across 40 hectares. Every year Fieldays attracts more than 100,000 visitors from around the world. \*Tour at an additional cost.



### **HOBBITON**

Experience the real Middle Earth of the Hobbiton set, right in the Waikato region. Whilst stepping into the rolling pastures, take in the incredible view of the Kaimai Ranges in the near distance. \*Tour at an



# Things to do in Rotorua

# Redwoods Whakarewarewa Forest

A variety of outdoor recreational opportunities, a vast range of flora with outstanding views, all within a close proximity to lakes and thermal areas

www.redwoods.co.nz

# Te Puia - Geothermal

At Ie Pui you will encounter warm mud and boiling water, however the Pohutu Geyser is the star attraction

www.tepuia.com

# **Volcanic Hills Winery**

The Volcanic Hills Winery features a tasting room, the chance to participate in the Winery Guild and the chance to purchase wine.

www.volcanichills.co.nz







# Rainbow Springs Nature Park

The Rainbow Springs Nature Park is set amongst the native trees and forests of Rotorua showcasing the history and native creates of New Zealand

www.rainbowsprings.co.nz

# Polynesian Spa

These world class spas are not to be missed, featuring both acidic and alkaline springs, these springs have created a world wide following.

www.polvnesianspa.co.nz

# **Rotorua Duck Tours**

Rotorua duck tours is a New Zealand owned business providing tours land and water based tours around Rotorua from the one vehicle.

www.rotoruaducktours.co.nz

For over 90 years







# We're here to help you succeed

Our experienced team of industry and technical specialists combine legal expertise with deep industry knowledge and foresight.

We invest in long-term relationships, taking the time to get to know you, your business and your industry, inside and out.

Because like you, we're in it for the long-term.

o find out how we can support you, please contact us at:

info@mccullough.com.au or +61 7 3233 8888

Commercial

Practical

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# **NOTES**



Gala Sponsor











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Cheryse Bliesner, TSBE PH: +61 459 961 326 E: access@tsbe.com.au



We'll be selecting the best photos each day to share across our TSBE social media channels.

Make sure to TAG our page and HASHTAG #AccessNZ



Toowoomba and Surat Basin Enterprise



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