

AgriEmerging Markets Program

Identifying Trends & New Opportunities



PROGRAM PARTICIPANTS

FOUR DAUGHTERS

Their core business is trading in domestic beef cattle to feed on pasture until an entry weight of 280kg then enter their feedlot. Their second emerging market is to source, breed, and feed Premium Quality Black Angus Beef for the growing exports markets.



"They hope that by participating in this program they will gain industry connections and a growth-oriented mindset and continuously improve their sustainable supply chain management practices for long-term business goals".

COGGAN FARMS

Family-owned farming business based near Meandarra in the Western Downs. Offering a diverse mix of protein production including grain forage, sheep, cattle and multi species feedlotting.



"They are looking forward to utilising the think-tank of the AgriEmerging Exporters Program as a platform for development and long-term business planning"

FRASER VALUERS

Fraser Valuers is based in Chinchilla, who are an independent local firm specialising in rural valuations across western Qld since 1987.



"They are excited to be part of the AgriEmerging Markets Program, to assist their business develop a greater understanding of how they connect with sustainable investment opportunities for agriculture across the region".

DRURY FARMING COMPANY

Based in Miles and specialising in beef feedlotting and dryland/irrigated farming, employing 40 full time staff.



"They see this programme as a key springboard to understand the what and how of emerging value add and particularly broadening their network of key reputable professionals in the field".



Program delivered by Toowoomba and Surat Basin Enterprise and Supported by Shell QGC



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GLENOCH FARMS

This business specialises in stud cattle seedstock and annual bull sale of 200 head and has been in operation for 32 years, employs 2 full time staff and 6 part time and resides in Chinchilla.



"They would like to acquire the skills to implement change on how to make tangible changes for improvement to long term successes of business and how to manage their carbon footprint integrity of their business that they are investing in the future."

McVEIGH AG

Operating out of Dalby, this family owned and operated farming enterprise grows irrigated and dryland cotton and grain.



"They have identified their next challenge is sustainability – Where are the efficiencies going to come from? And can we be in a carbon-neutral position in the future?"

KNUDSEN CATTLE

Specialising in producing sustainable beef and has been in operation for 20 years. It employs 12 full time staff and 1 part time. The farming operation has multiple sites across the WRDC including Dalby and Chinchilla.



"They look to further identify sustainable supply chain management solutions to address environmental and social challenges and explore more opportunities in emerging markets".

NEW LEAF AG

Farming 4000ha of dryland cropping run on a five-year rotation that includes wheat, chickpeas, barley, sorghum and cotton; and 450ha of irrigated cotton and cereal cropping.



"They have identified their next challenge is sustainability – Where are the efficiencies going to come from? and Can we be in a carbon-neutral position in the future?"

RANGELAND QUALITY MEATS

A grazing operation near Dulacca, Rangeland Quality Meats is a farmer-owned and family operated business, producing premium 'paddock to plate' beef product.



"They are excited to be part of this years' AgriEmerging Markets Program to better understand the growing complexities of the supply chain while continuing to build their business for the future".

WOODS HOLDING GROUP

Specialising in grain processing and marketing; stockfeed manufacturing; food ingredients; and transport and has been in operation for over 20 years. It employs 163 full time staff and 5 part time. The business has multiple properties and sites across Queensland.



"They aim is to continue to build a business that is more viable, staying relevant and evolving to have a more sustainable model, whilst upskilling the knowledge of their people and improving the marketability of their products."