

CONNECT – ENGAGE – SUPPORT

How we support major projects to maximise local content opportunities:

CONNECT

- Political and strategic alignments with regional councils and Government representatives
- Largest geographical industry group in South East Queensland
- Over 450 TSBE members
- Connections with regional businesses
- In depth knowledge to assist with building the pre-tender and tender wish lists
- Help define local content objectives
- Create strategic partnerships and business introductions

ENGAGE:

- In house event management – we manage regional engagement and build networks
- Provide media and marketing assistance to amplify corporate messages and point of difference
- Work with project teams to enhance delivery of the project through our strategic media partners
- Networking with around 60 events per year
- TSBE Exchange – TSBE’s own digital platform to connect directly to capable business with EOI, PO’s, RFQ, RFT and tender opportunities to maximise participation and ensure visibility
- TSBE Supplier Portal – digital online platform mapping regional capability and skills for major projects
- Collaboration with other major projects to drive efficiency

SUPPORT:

- Support and advice of best practice models to maximise local content goals within Australian Industry Participation (AIP) Plans
- Management of social legacy projects and support
- Advice on Indigenous Support Programs and training plans
- Review and advice on Regional Economic Development Strategy
- Advice on options for accommodating local, DIDO & FIFO workforces
- EOI support – managing enquiries and strategy
- Procurement support - connections to local businesses to drive competition and reduce costs.

