

CSQ Small Business Program

Are you a trade based business working in the Construction industry?

Would you like the opportunity to increase your business skills to position for success by learning trade secrets from some of the regional largest projects?

Skills Queensland (CSQ) in collaboration with Toowoomba and Surat Basin Enterprise (TSBE) are proud to be deliver six, half day interactive workshops with presenters who have practical knowledge on:

- Estimating & Tendering
- Quoting and contract management
- Financial and budgeting skills
- Legislation, regulation & code advice,
- Digital skills and systems
- Marketing & business development.

The workshops are designed to upskill small to medium construction-trade based businesses, to prepare them for upcoming projects in the region. Our trade services industry is a large contributor to our regional economy and ensuring they have the business support, tools and resources and network knowledge will ensure they can continue to play major role and employ staff in our regional centres.

Each workshop will conclude with a networking session which will give attendees the opportunity to Network with presenters, ask questions and meet other local businesses. Post workshop support is also included.

Investment: \$25 per person to attend the workshop, maximum of 2 persons per business to attend.

This cost will include catering throughout the workshop and nibbles for the networking session.

Expressions of interest are now open, we encourage owner operators, management or relevant staff to contact Hayley Hoefler at hayley@tsbe.com.au or **0408 928 616** to register your interest in one of the workshops listed.

Venues will be confirmed closer to the date.

Workshops dates:

- Toowoomba – 22 July 2020
- Pittsworth - 23 July 2020
- Dalby – 5 August 2020
- Chinchilla – 6 August 2020
- Miles – 19 August 2020
- Roma – 20 August 2020

OUR PRESENTERS

Toowoomba and Surat Basin Enterprise

Scott is a legal and project management qualified procurement and contracts professional with over 13 years' experience within multi-national tier 1 businesses working on projects ranging from \$2M through to mega scale projects in excess of \$25B. Having previously worked as an Expeditor / Sales Coordinator for Empire Resources (a specialised aluminium importer), as a Buyer/Expeditor and Contracts Administrator for WorleyParsons, as a Senior Purchasing Officer and Procurement Manager for Nexus Delivery, Scott is currently the Pre-contracts Procurement Manager for Acciona Constructions working on various tenders in implementing procurement practices, local sourcing strategies and development of Australian Industry Participation Plans.

Notable projects that Scott has been involved in include:

- The Toowoomba Second Range Crossing
- QCLNG Phase I & Phase II
- APLNG Upstream Gas & Water Facilities
- Bylong Coal EIS
- The Arrow Bowen Pipeline.

KG Project Services

Over the last 14 years Kevin has specialised in working with SME business owners to assess, identify and build capability in their operations to improve current performance and structure, capture new opportunities and enter major project supply chains.

Starting out in the manufacturing sector and later moving into industrial construction, he worked his way up to hold executive roles in operations, national business and product development, international procurement, and project management. Kevin has also developed a strong background in operational risk management, including WHS, business strategy and digital infrastructure mapping.

Involvement in the oil and gas sector in the Surat and Cooper Basins over the last 12 years has allowed him to work with a wide range of regional business's providing assistance with a hands on and practical approach.

Kevin has consulted on and delivered on Proponent owned development programs, working with local content providers to build their capabilities for project readiness.

Specialised Property Consulting

Gordon is an experienced Project Manager having worked in the Building & Construction industry in varying roles for over 15 years. Gordon's experience includes working as a Contract Manager with a major structures sub-contractor, as a Senior Project Coordinator with the Department of Education, as a Senior Project Manager with APP Corporation (Consulting Project Management) and more recently as Director of Projects & Developments with Specialised Property Consulting.

Gordon's experience as a sub-contractor included estimating, tendering / quoting and contract administration and over the last 10 years in client side project management his experience spans feasibility and business case writing, design management, procurement, contract management, superintendency and construction management.

Major Projects Gordon has delivered include:

- The Brisbane International Terminal Expansion
- The 100,000m2 multi-level carpark at Mater Hospital and the CP3 Office High-Rise
- The \$110M ALDI Distribution Centre in Brendale
- The \$60M Armidale Hospital Redevelopment
- The \$15M St Vincent's Hospital Emergency and Radiology Building
- The Grand Central Shopping Centre Cinema expansion

