TSBEMembership Prospectus 2021

BUSINESS SUPPORT

ADVOCACY

NETWORKING

INFORMATION



GETTING TO KNOW US

LINKING BUSINESS | INVESTMENT ATTRACTION | ADVOCACY FOR OUR REGION

TSBE is an independent, member-driven economic development organisation actively linking our business community to opportunities across the Toowoomba, Western Downs, Maranoa and surrounding areas.

To ensure our region continues to diversify and grow sustainably TSBE also invests in activities that:

- attract new businesses and create growth in the region
- grow our communities and skilled workforce
- generate increased investment



HOW MEMBERSHIP **WORKS**

TAILORED TO YOUR BUSINESS NEEDS

TSBE offers an annual corporate membership, over six varying levels of investment paid either monthly or annually from the joining date. The membership cost is based on access to services.

Each membership level is designed around delivering our members a proportionate return on their investment. This is why our activity is focused on current and emerging opportunities in key sectors such as Energy and Infrastructure, Health, Food and Export where we have subject matter experts who can help businesses achieve their specific goals.

TSBE hosts regular industry networking events (approximately 50 per year) to link businesses with each other. With around 450 corporate members across 26 sectors there is strong attendance at TSBE events, hosted across the large geographical region in which we operate. TSBE membership gives businesses access to regular events and networking opportunities at member rates.





ENERGY AND INFRASTRUCTURE

TSBE has a strong track-record of linking businesses with opportunities in both resources and infrastructure project supply chains. In recent years we have expanded this expertise to include connecting local industry with the emerging and growing renewable energy sector opportunities.

Our region is home to 45% of the state's existing and proposed energy production plants - we represent a thriving energy hub. We are also seeing significant progress being made towards the construction of major infrastructure projects and other development opportunities.

Become a member and gain access to support that could see your business benefit from projects such as Inland Rail, which alone represents \$5 billion worth of construction in the Toowoomba region, Surat Basin Gas Fields or perhaps one of the 20+ solar and wind farms at various stages of development.

As a TSBE member your business supports the future of energy in our region including hydrogen and other emerging energy sources.



TSBE Exchange is a communication platform exclusively available to TSBE members which provides early information and communication around major projects and tenders so our members can be supported to put their best foot forward for opportunities.



SUPPLIER PORTAL

TSBE have created a Supplier Portal which is a web based tool designed to map out major projects in the Toowoomba and Surat Basin region and provide major project entities with intel on local capability in our region. It has been designed to map regional capability from construction to operations of major projects in our region. It highlights opportunities major projects bring, support major entities in meeting local content requirements and bring local businesses to the forefront of many regional projects.

FOOD LEADERS AUSTRALIA

Our region leads the way for agricultural production and innovation in Australia. Historically a bulk commodity market there is a strong trend towards value adding and creating shelf ready products for export to lucrative high-end international and national markets. Thanks to recent infrastructure investments and the unique expertise on offer through the Food Leaders Australia (FLA) team, many producers and processors are experiencing greater success.

The ever-present challenges of increasing production with limited water and land can be a challenge but

FLA has a focus on supporting innovation and the efficiency of agribusinesses.

TSBE's FLA team bring innovation and export opportunities into the agri sector, as well as work with existing food producers, processors and exporters to capitalise on local and export markets and develop their workforce.

Become a member to assist your business gain greater opportunities through exporting, innovation, networking and learning.



HEALTH

A leading employer across the region, the health industry is critical to the vitality of our community and economy. It is also big business, servicing a considerable population across South-West Queensland and managing an influx of investment as the sector addresses the challenges caused by an aging population and rise in chronic illnesses.

TSBE is working to foster innovation and collaboration, linking health businesses together to support growth and ensure the economic benefits from that activity remain in our community.

TSBE Health links businesses with opportunities in the growing health industry by boosting the region's health profile and promoting the liveability and services in the region.

Become a member to gain access to a growing network that includes Darling Downs Health, St Vincent's Private Hospital Toowoomba, St Andrew's Toowoomba Hospital, The Darling Downs and West Moreton Primary Healthcare Network (PHN), allied health professionals, general practitioners and specialists.



MEMBERSHIP LEVELS

SILVER BRONZE BASE	Welcome pack including one x complimentary networking event pass per year Attendee guest lists prior to any events or conferences Access to printed and electronic TSBE publications such as Development Status Reports Monthly newsletter Directory listing on TSBE website Access to online TSBE Exchange TSBE member discounts Member discount to The Branch co-working space Targeted warm introductions Goods and services procurement assistance Business leads, tender & expression of interest notifications Invitation to relevant small group events Strategic business leads and market intelligence Strategies to promote your business including media assistance Complimentary TSBE Boardroom hire Priority event sponsorship opportunities (for an extra investme) Priority advertising in select publications (at member rates) Market reports, trends and intelligence i.e. industry reports (or Export advice through the Southern Queensland Export Hub	nt) n request)	BRONZE \$222/month or \$2596/year	SILVER \$438/month or \$5192/year	GOLD \$871/month or \$10,384/year	PLATINUM \$1448/month or \$17,314/year	DIAMOND \$2892/month or \$34,639/year
PLATINUM GOLD	Additional exclusive access to our TSBE Exchange to help procure local goods and services Complimentary base TSBE membership for any directly affiliated business Invitations to regular 'Political Leaders Lunches' to connect with our elected representatives Periodic invitation to Chairman's lunches Logo recognition on every page of TSBE's website (rotational) Logo recognition in select TSBE publications Special acknowledgement at TSBE networking functions Regular invitations to boardroom briefings Invitations to meet with elected representatives when advocacy is undertaken Logo exposure on pull up banners to be displayed at TSBE Enterprise Evenings						iš
DIAMOND	Grant application assistance Logo recognition on email signatures, letterhead, website foote Speaking opportunities where appropriate Further activity (by negotiation)	er and Pov	verPoint pr	resentation	าร		

MEMBERSHIP TERMS & CONDITIONS

- All prices stated are inclusive of GST.
- Specific invoice requirements to be noted with TSBE staff.
- \bullet Monthly memberships will continue to roll over annually, unless TSBE is contacted.
- All memberships are a minimum of 12 months.
- Upgrades are available throughout any stage of your membership.
- Membership application forms must be completed and returned to the specified email address for the membership to become active.
- A TSBE membership includes benefits from all departments: Energy and Infrastructure, Food Leaders Australia and Health.

TSBE holds the right to cancel or temporarily disable any membership that fails to make annual payments or monthly installments within our payment time frame listed on the invoice, unless notified otherwise. Should there be any queries with regards to memberships please contact the TSBE office on 07 4639 4600.

BECOME A MEMBER

Step 1: Visit www.tsbe.com.au

Step 2: Go to Membership menu then click the Join Now tab

Step 3: Select a membership level

Step 4: Choose payment type

Step 5: Follow the prompts to complete your registration

Or please contact us:

P: 07 4639 4600

E: memberships@tsbe.com.au

WHAT OUR MEMBERS SAY...

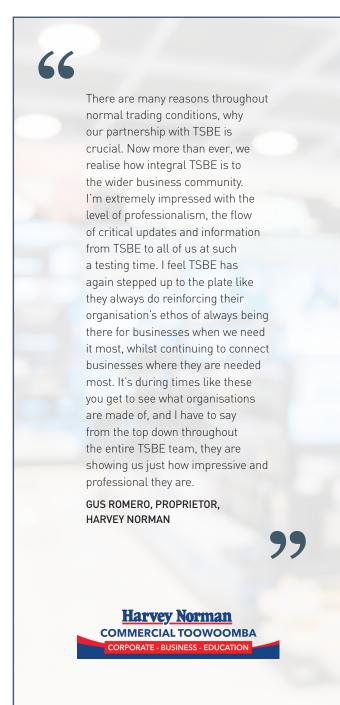


The support TSBE has given Better Movement Clinic has allowed a greater streamline of weaknesses in the business and increased the awareness of the Better Movement Clinic and allied health to other industries in the region. This exposure has improved our engagement with corporate funding environments and has increased grant opportunities.

JOHN DENNEHY, DIRECTOR, BETTER MOVEMENT CLINIC

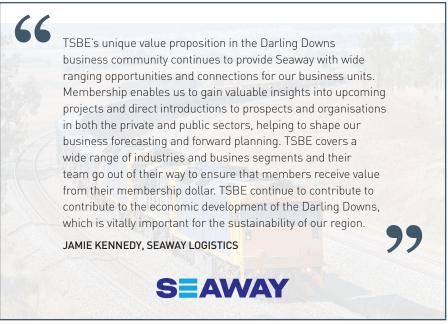


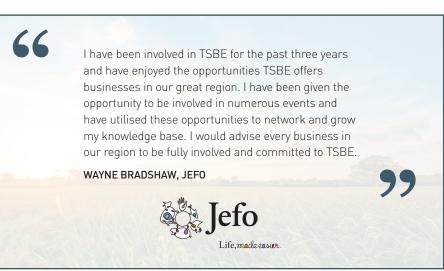
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WHO CAN BENEFIT FROM MEMBERSHIP?

Any business who would like to be connected to opportunities in the Toowoomba and Surat Basin region, including;

- Agricultural producers
- Aged Care providers
- Allied Health practitioners
- Civil, construction & earthworks
- Doctors General Practitioners
- Doctors Specialists
- Engineers, architects and planners
- Equipment supply or hire, parts and service
- Financial, legal & advisory services
- Food processing or value adding

- Hospitals
- Industrial site services
- Infrastructure proponents
- Land developers and real-estate agents
- Manufacturing/fabrication
- Media
- Mining proponent
- Operations and maintenance contractors
- Other professional services to food, agriculture, health, construction, mining or energy businesses

- Renewable proponent
- Software and hardware IT solutions
- Surveys, soil and environmental management
- Trade based services
- Traffic management
- Training and HR
- Transport and logistics
- Vehicle supply and fit out
- Wellness services

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Or please contact us:

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CONTACT US

Toowoomba and Surat Basin Enterprise

P: +61 7 4639 4600

F: +61 7 4639 3416

E: info@tsbe.com.au W: www.tsbe.com.au

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Heritage Bank

















Media Partners



